

# SERVICE MAINTENANCE *MADE EASY*

**WHY CHOOSE CABLEPRICE SERVICE CONTRACTS?**

**CablePrice** is the only authorised dealer for **Hitachi Construction Machinery, Bell Equipment, McCloskey International, HSC Cranes, Montabert, &** is the official distributor for **Isuzu Industrial & Isuzu Marine Engines.**



Additionally, CablePrice also sell and distribute a range of trucks and vans. Wellington branch is the regions authorised Master Truck Dealer (MTD) for Isuzu trucks. While our Christchurch branches is the regions authorised sales, parts and service dealers for Mercedes-Benz van

With a nationwide network of branches and dealers, CablePrice offers unsurpassed experience in the transport, rural contracting, construction, forestry, mining, and drilling industries. This experience has put CablePrice at the forefront of many industries that make up the infrastructure of the New Zealand economy.



## GET THE MAINTENANCE YOUR ASSET DESERVES

CablePrice's extensive service network has excellent nationwide geographical placement, staffed by highly qualified technicians in well-equipped workshops, who are trained to keep your assets and business moving.

Brand new or a bit older, your asset is a precision machine, backed by years of intelligent engineering. So, it makes sense to contract with CablePrice for all your maintenance needs.

Our maintenance procedures follow factory guidelines at intervals aimed to avoid time-consuming and costly problems occurring, and to maximise your uptime and your operating economy.

A CablePrice service contract also gives you predictable costs, so you can focus your time and energy on your business.

Machinery that has been on a ConSol service contract and exclusively serviced by CablePrice, frequently commands excellent resale values and are highly sought after in the used machinery market.

## OUR TECHNICIANS

Work with specially designed tools and use high-quality OEM parts and lubricants. Maintenance is more than just changing oil, filters and other fluids.

### SERVICES WE ALSO PROVIDE:

- ✓ Visually inspect main functions, components and any damage
- ✓ Check wear and tear
- ✓ Install software updates that may control important functions
- ✓ Check additional equipment
- ✓ Keep track of new legal or environmental regulations
- ✓ Along with the inspection results, we'll give you advice and recommendations on repairs outside the service contract scope.

At CablePrice, we build our business around your business. We know it's important to keep your assets moving and have therefore geared our contract to support more uptime. Our global partners engineer and build assets with staying power and to get the most out of your asset, we offer a service program to keep it in prime condition.

## CONTRACT INCLUSIONS

A maintenance contract that covers all scheduled servicing on any Hitachi machine to keep it in optimum operating condition and ensure the highest levels of up-time, so your machine can keep earning for you.

### ITEMS COVERED INCLUDE: (BUT ARE NOT LIMITED TO)

- |  |                                       |
|--|---------------------------------------|
| ✓ Engine oil and filter changes            | ✓ Valve clearance adjustment          |
| ✓ Air filters replacements                 | ✓ Cleaning of muffler (DPF) filter    |
| ✓ Fuel filters replacements                | ✓ Software updates and data downloads |
| ✓ Hydraulic oil and filter changes         | ✓ Greasing of pins and bushes         |
| ✓ Fan and air conditioner belt replacement | ✓ All required oil sampling           |
| ✓ Adjustments to track sag                 |                                       |

*Note: Other machine related services such as track replacement can be added to the contract at an additional cost.*



# SERVICE CONTRACT BENEFITS

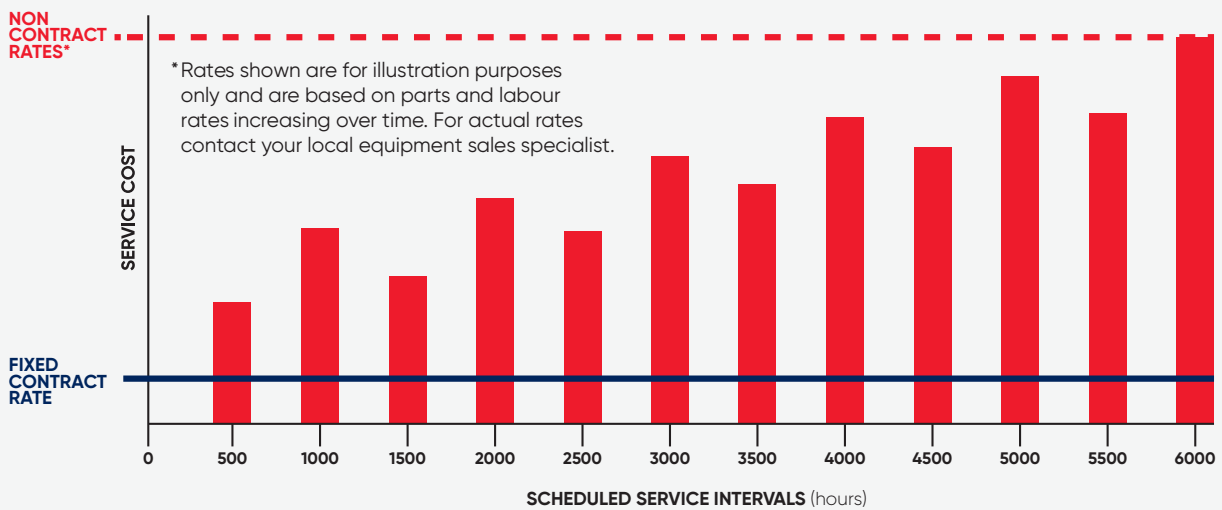
A ConSol service contract provides the certainty of fixed cost servicing, performed by skilled professionals trained and supported by Hitachi. Furthermore, we use specialist equipment and fit only genuine Hitachi parts, so you know the job is done right first time!

## WHAT'S IN IT FOR ME

- ✓ Actual hours billed so you only pay while your machines are working\*
- ✓ Free powertrain warranty extension at no additional cost\*\*
- ✓ Pricing is fixed, giving you peace of mind in knowing that service pricing is locked in for the life of the contract
- ✓ No need to keep track of your machine servicing as CablePrice will monitor your machine through the on-board telematics system (ConSite) and contact you when servicing is due
- ✓ You will have a clear understanding of the actual cost of running your machine, and therefore the costs to recover when pricing jobs
- ✓ Having your machine serviced by an authorised Hitachi service provider, and maintained in accordance with manufacturers requirements means a higher resale value when it comes to on-selling your machine
- ✓ CablePrice owns a nationwide network of workshops, staffed with highly skilled technicians, ensuring you get the highest-quality advice, maintenance and parts when you need them

*\*Not available on ZX17U and ZX26U, fixed monthly billing applies | \*\*Terms and conditions apply*

## CONSOL COMPARISON



## SERVICE CONTRACT TERMS



We can offer service agreements that cover the life of your asset at a fixed price. Pricing is consumer price index (CPI) linked and because it is based on actual usage you only pay for servicing when your machines are working.

With our flexible terms and payment options, combined with the best servicing, we are able to offer your business a product that is suited to your needs and provides maximum peace of mind.

With our experience and expertise in the service contract environment, CablePrice's sales team can help fit your needs and cash flow to our product, giving you the cover needed at the best possible rate.

In addition to service contracts, CablePrice can also offer a range of finance options to make your next asset purchase even easier and more cost effective.



## STANDARD AGREEMENTS

We use straight forward, fair and independently reviewed legal agreements. Using these agreements insures our obligations are clearly defined and your rights are protected.



## AGREEMENT MANAGEMENT & CONFIDENTIALITY

We will actively review, report on and discuss any changes that may be needed, to ensure you receive the cover you expect. All documentation and communication will be treated in the strictest of confidence. We respect and value your trust in us.



***CONTACT US TODAY***

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